

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 1995.

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

COMMISSION FILE NUMBER 0-14703

NBT BANCORP INC.

(Exact Name of Registrant as Specified in its Charter)

DELAWARE

(State of Incorporation)

16-1268674

(I.R.S. Employer Identification No.)

52 SOUTH BROAD STREET NORWICH, NEW YORK 13815  
(Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: (607)-337-6000

Indicate by check mark whether the registrant (1) has filed all reports  
Section 13 or 15(d) of the Securities Exchange Act of 1934 during the  
preceding 12 months (or for shorter periods that the registrant was  
required to file such reports), and (2) has been subject to such filing  
requirements for the past 90 days. Yes  No

As of July 31, 1995, there were 8,049,618 shares outstanding, including  
136,084 shares held in the treasury, of the Registrant's common stock,  
No Par, Stated Value \$1.00. There were no shares of the Registrant's  
preferred stock, No Par, Stated Value \$1.00, outstanding at that date.

An index to exhibits follows the signature page of this Form 10-Q.

NBT BANCORP INC.

Form 10-Q --Quarter Ended June 30, 1995

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NBT BANCORP INC. and Subsidiary CONSOLIDATED BALANCE SHEETS	June 30, 1995	December 31, 1994	June 30, 1994
(dollars in thousands)	(Unaudited)	(Notes)	(Unaudited)
<b>ASSETS</b>			
Cash and due from banks	\$ 45,056	\$ 42,110	\$ 43,185
Loans available for sale	5,962	10,921	9,224
Securities available for sale	131,096	109,777	122,091
Securities held to maturity (market value-\$260,993, \$261,913 and \$262,653)	259,825	272,466	267,683
<b>Loans:</b>			
Commercial and agricultural	227,654	215,380	214,938
Real estate mortgage	127,279	129,275	130,655
Consumer	217,325	230,063	222,200
Total loans	572,258	574,718	567,793
Less allowance for loan losses	9,280	9,026	8,799
Net loans	562,978	565,692	558,994
Premises and equipment, net	15,585	15,383	16,122
Goodwill and other intangibles, net	9,232	9,862	11,148
Other assets	14,988	18,346	19,661
<b>TOTAL ASSETS</b>	<b>\$1,044,722</b>	<b>\$1,044,557</b>	<b>\$1,048,108</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>Deposits:</b>			
Interest bearing	\$ 705,769	\$ 669,007	\$ 690,737
Non-interest bearing	124,477	122,436	125,571
Total deposits	830,246	791,443	816,308
Short-term borrowings	103,225	140,587	114,238
Long-term debt	3,730	8,734	14,453
Other liabilities	5,669	5,486	4,594
Total liabilities	942,870	946,250	949,593
<b>Commitments and contingencies</b>			
<b>Stockholders' equity:</b>			
Preferred stock, no par, stated value \$1.00; shares authorized-2,500,000 in 1995, 2,000,000 in 1994	-	-	-
Common stock, no par, stated value \$1.00; shares authorized-12,500,000 in 1995, 12,000,000 in 1994; issued 8,049,618, 8,049,618 and 8,053,187	8,050	8,050	7,670
Capital surplus	69,209	69,669	64,381
Retained earnings	27,655	25,446	30,290
Unrealized loss on securities available for sale, net of income tax effect	(1,106)	(4,273)	(2,579)
Common stock in treasury at cost, 121,473, 36,130, and 72,287 shares	(1,956)	(585)	(1,247)
Total stockholders' equity	101,852	98,307	98,515
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$1,044,722</b>	<b>\$1,044,557</b>	<b>\$1,048,108</b>

See notes to consolidated financial statements.

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NBT BANCORP INC. and Subsidiary	Three months ended		Six months ended	
	June 30,		June 30,	
CONSOLIDATED STATEMENTS OF INCOME	1995	1994	1995	1994
(dollars in thousands, except per share amounts)	(Unaudited)			
Interest and fee income:				
Loans	\$13,248	\$11,922	\$25,458	\$23,772
Securities held to maturity- taxable	3,525	2,968	7,069	4,746
Securities held to maturity- tax-exempt	346	306	736	538
Assets available for sale	2,015	2,106	3,804	4,681
Other	9	2	18	12
Total interest and fee income	19,143	17,304	37,085	33,749
Interest expense:				
Deposits	7,217	5,194	13,828	10,294
Short-term borrowings	1,221	711	2,440	992
Long-term debt	128	237	279	473
Total interest expense	8,566	6,142	16,547	11,759
Net interest income	10,577	11,162	20,538	21,990
Provision for loan losses	508	942	838	1,752
Net interest income after provision for loan losses	10,069	10,220	19,700	20,238
Noninterest income:				
Trust income	643	800	1,305	1,599
Service charges on deposit accounts	747	778	1,478	1,432
Securities gains	11	-	11	555
Other income	353	306	727	734
Total noninterest income	1,754	1,884	3,521	4,320
Noninterest expense:				
Salaries and employee benefits	3,950	4,170	7,974	8,254
Net occupancy expense	586	506	1,189	1,136
Equipment expense	424	560	835	1,102
FDIC insurance	452	457	903	914
Amortization of goodwill and other intangibles	314	893	629	1,935
Other operating expense	2,509	2,570	5,118	5,310
Total noninterest expense	8,235	9,156	16,648	18,651
Income before income taxes	3,588	2,948	6,573	5,907
Income taxes	1,367	1,134	2,445	2,290
Net income	\$ 2,221	\$ 1,814	\$ 4,128	\$ 3,617
Net income per common share	\$0.27	\$0.22	\$0.51	\$0.44
Cash dividends per common share	\$0.120	\$0.110	0.240	0.219
Average common shares outstanding	8,021,829	8,132,254	8,036,601	8,147,172

See notes to consolidated financial statements.

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#### CONSOLIDATED STATEMENTS OF CASH FLOWS

Six Months Ended June 30, (dollars in thousands)	1995		1994	
	(Unaudited)			
Operating activities:				
Net income		\$ 4,128		\$ 3,617
Adjustments to reconcile net income to the cash provided by operating activities:				

Provision for loan losses	838	1,752
Depreciation and amortization	743	865
Amortization of premiums and accretion of discounts on securities	(60)	429
Amortization of goodwill and other intangibles	629	1,935
Proceeds from sales of loans originated for sale	10,074	8,800
Loans originated for sale	(5,091)	(8,021)
Realized gains on sales of securities	(11)	(555)
(Increase) decrease in interest receivable	1,068	(2,371)
Increase in interest payable	328	3
Payments of restructuring liabilities	(941)	-
Other, net	889	(962)

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Net cash provided by operating activities	12,594	5,492
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Investing activities:

Securities available for sale:

Proceeds from maturities	17,475	13,162
Proceeds from sales	1,011	67,974
Purchases	(35,390)	-

Securities held to maturity:

Proceeds from maturities	38,402	14,941
Purchases	(25,586)	(174,707)
(Increase) decrease in loans	1,876	(9,538)
Purchase of premises and equipment, net	(947)	(1,301)
Other investing activities	-	(1,781)

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Net cash used in investing activities	(3,159)	(91,250)
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Financing activities:

Net increase in deposits	38,803	9,080
Net increase (decrease) in short-term borrowings with original maturities of three months or less	(37,363)	87,537
Repayments of long-term debt	(5,004)	(4)
Common stock issued, including treasury shares reissued	3,232	1,514
Purchase of treasury stock	(5,063)	(2,618)
Cash dividends and payment for fractional shares	(1,919)	(1,759)

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Net cash provided by financing activities	(7,314)	93,750
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Net increase (decrease) in cash and cash equivalents	2,121	7,992
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Cash and cash equivalents at beginning of year	43,410	36,118
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Cash and cash equivalents at end of period	\$ 45,531	\$44,110
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Supplemental disclosure of cash flow information:

Cash paid during the period for:

Interest	\$ 16,219	\$11,762
Income taxes	1,168	1,750

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See notes to consolidated financial statements.

NBT BANCORP INC. and Subsidiary  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
June 30, 1995

BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements include the accounts of NBT BANCORP INC. (the Registrant or NBT) and its wholly-owned subsidiary, NBT Bank, National Association. All intercompany transactions have been eliminated in consolidation. Certain amounts previously reported in the financial statements have been reclassified to conform with the current presentation.

The determination of the allowance for loan losses is a material estimate that is particularly susceptible to significant change in the

near term. In connection with the determination of the allowance for loan losses management obtains independent appraisals for significant properties.

Net income per common share is computed based on the weighted average number of common shares and common share equivalents outstanding during each period after giving retroactive effect to stock dividends. Cash dividends per common share are computed based on declared rates adjusted retroactively for stock dividends.

The balance sheet at December 31, 1994 has been derived from audited financial statements at that date. The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six month period ended June 30, 1995 are not necessarily indicative of the results that may be expected for the year ending December 31, 1995. For further information, refer to the consolidated financial statements and footnotes thereto included in the Registrant's annual report on Form 10-K for the year ended December 31, 1994.

#### RECENT ACCOUNTING PRONOUNCEMENTS AND DEVELOPMENTS

In May 1993, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 114 (SFAS 114), "Accounting by Creditors for Impairment of a Loan". SFAS 114 requires the creation of a valuation allowance for impaired loans based on the present value of expected future cash flows discounted at the loan's effective interest rate, or based on the loan's observable market price or fair value of the collateral, if the loan is collateral-dependent. For purposes of SFAS 114, a loan is impaired when, based on current information and events, it is probable that a creditor will be unable to collect all contractual interest and principal payments according to the terms of the loan agreement. Additionally, the FASB issued SFAS 118, "Accounting by Creditors for Impairment of a Loan-Income Recognition and Disclosures", which amends SFAS 114 to indicate that guidance is not provided concerning how a creditor should recognize, measure or display interest income on an impaired loan.

The Registrant adopted SFAS 114 and 118 January 1, 1995, on a prospective basis. The adoption resulted in the allocation of a portion of the existing allowance for loan losses to impaired loans with no resulting impact at that date on net income, stockholders' equity or total assets.

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#### COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of business, various commitments and contingent liabilities arise, including commitments to extend credit and standby letters of credit. Also, off-balance sheet financial instruments such as interest rate swaps, forward contracts, futures, options on financial futures, and interest rate caps, collars and floors bear risk based on financial market conditions. The following table summarizes the Registrant's exposure to these off-balance sheet commitments and contingent liabilities as of June 30, 1995, in thousands of dollars:

	Contractual or Notional Value at June 30, 1995
Financial instruments with off-balance sheet credit risk:	
Commitments to extend credit	\$83,041,000
Standby letters of credit	2,228,000

Financial instruments with off-balance  
sheet market risk

None

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NBT BANCORP INC. AND SUBSIDIARY

Item 2 -- MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

The purpose of this discussion is to focus on material information about the Registrant's financial condition and results of operations. Reference should be made to the Registrant's consolidated financial statements and footnotes thereto included in this Form 10-Q as well as to the Registrant's 1994 Form 10-K for an understanding of the following discussion and analysis. The Registrant has a long history of distributing stock dividends; in December, 1994 a 5% stock dividend was distributed for the thirty-fifth consecutive year. Throughout this discussion and analysis, amounts per common share have been adjusted retroactively for stock dividends and splits for purposes of comparability.

HIGHLIGHTS OF THE REGISTRANT'S 1995 PERFORMANCE

Net income of \$2.2 million (\$0.27 per share) was realized in the second quarter of 1995, representing a 22% increase from second quarter 1994 net income of \$1.8 million (\$0.22 per share). The major contributing factors for the increase in net income were decreased provision for loan losses, as net charge-offs declined in 1995, and decreased noninterest expenses. The decrease in noninterest expense is a result of the restructuring that the Company undertook in 1994, ongoing expense control efforts, and the decline in intangible amortization. Offsetting these positive trends was a decline in net interest income as liability cost rises exceeded increased earnings on assets in the rising interest rate environment.

Net income of \$4.1 million (\$0.51 per share) was realized for the six month period ended June 30, 1995, a 14% increase from 1994 six month net income of \$3.6 million (\$0.44 per share). Decreased provisions for loan losses and noninterest expenses were partially offset by decreased realized security gains and a decline in net interest income resulting from rising interest rates and a one-time write off of accrued interest on loans put on nonaccrual or previously written-off loans.

The following table depicts several measurements of performance on an annualized basis. Return on average assets and equity measure how effectively an entity utilizes its total resources and capital, respectively. Both the return on average assets and the return on average equity ratios increased for the quarter and six month periods compared to the same periods a year previous and compared to the first quarter of 1995.

Net interest margin, net federal taxable equivalent (FTE) interest income divided by average interest-earning assets, is a measure of an entity's ability to utilize its earning assets in relation to the interest cost of funding. Taxable equivalency adjusts income by increasing tax exempt income to a level that is comparable to taxable income before taxes are applied.

PERFORMANCE MEASUREMENTS

	First Quarter	Second Quarter	Six Months	Third Quarter	Fourth Quarter	Twelve Months
-----						
1995						
Return on average assets	0.76%	0.87%	0.81%			
Return on average common equity	7.83%	8.79%	8.32%			
Net interest margin	4.30%	4.49%	4.40%			
-----						

1994

Return on average assets	0.76%	0.72%	0.74%	0.38%	0.73%	0.64%
Return on average common equity	7.24%	7.31%	7.27%	4.00%	7.59%	6.53%
Net interest margin	4.99%	4.85%	4.91%	4.82%	4.64%	4.81%

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FINANCIAL CONDITION

The following table highlights the changes in the balance sheet. Since period end balances can be distorted by one-day fluctuations, the discussion and analysis concentrates on average balances when appropriate to give a better indication of balance sheet trends.

(dollars in thousands)	AVERAGE BALANCES			
	Three months		Six months	
	1995	1994	1995	1994
Securities available for sale	\$118,864	\$125,244	\$112,009	\$151,111
Securities held to maturity	265,934	238,544	269,242	193,549
Total Securities	384,798	363,788	381,251	344,659
Loans available for sale	7,261	10,789	8,021	10,346
Loans	567,034	563,566	567,634	560,445
Deposits	830,103	822,119	826,449	813,901
Short-term borrowings	81,009	67,862	83,528	50,180
Long-term debt	6,314	14,453	7,518	14,454
Stockholders' equity	101,401	99,545	100,103	100,283
Assets	1,024,655	1,009,061	1,023,235	984,836
Earning assets	961,530	937,330	960,884	915,199
Interest-bearing liabilities	\$797,539	\$789,300	\$798,394	\$764,874

Loans: Average loans for the second quarter of 1995 increased \$3 million, or 1%, from the comparable period of the previous year. A similar volume increase was experienced for the six month period as loans averaged \$568 million, up \$7 million or 1%, from the comparable period of the previous year. The increase in the portfolio volume occurred primarily in commercial loans. Real estate loans decreased as the volume of mortgage refinancing has diminished and new mortgage loan origination has been very weak. Commercial, consumer and real estate loans comprised 38%, 39%, and 23% of the average portfolio for the six months ended June 30, 1995. Comparable measures for a year previous were 38%, 38%, and 24%.

Allowance and provision for loan losses: The allowance for loan losses is a valuation allowance offset against total loans which has been established to provide for the estimated possible losses related to the collection of the Bank's loan portfolio. The allowance is maintained at a level considered adequate to provide for loan loss exposure based on management's estimate of potential future losses considering an evaluation of portfolio risk, prevailing and anticipated economic factors, and past loss experience. Management determines the provision and allowance for loan losses based on a number of factors including a comprehensive in-house loan review program conducted throughout the year. The loan portfolio is continually evaluated in order to identify potential problem loans, credit concentration, and other risk factors such as current and projected economic conditions locally and nationally. The levels of risk for which allowances are established are based on estimates of losses on larger specifically identified loans, and on loan categories analyzed in total where, based on past experience, risk factors can be assessed. General economic trends can greatly affect loan losses and there are no assurances that further changes to the allowance for loan losses may not be significant in relation to the amount provided during a particular period. Management

does, however, consider the allowance for loan losses to be adequate for the reporting periods based on evaluation and analysis of the loan portfolio.

The table entitled ALLOWANCE FOR LOAN LOSSES portrays activity for the periods presented. The allowance is increased by provisions for losses charged to operations and is reduced by net charge-offs, the amount of loans written off as uncollectible less recoveries of loans previously written off. Charge-offs are made when the collectibility of loan principal within a reasonable time is unlikely. Any recoveries of previously charged-off loans are credited directly to the allowance for loan losses. Net charge-offs have decreased from both the prior year's comparable period and the full year 1994 measure both as a dollar amount and as a percentage of average loan balances. The provision for loan losses decreased by \$0.4 million, 46%, for the second quarter of

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1995 from the comparable period a year ago; the provision for the six month period of 1995 reflects a similar decrease, \$0.9 million, 52%, from the comparable period a year ago.

The improvement in asset quality depicted in the table NONPERFORMING ASSETS is the driving force underlying the reduced provision for loan losses. Nonperforming loans have decreased and the percentage relationship of the allowance for loan losses to both nonperforming and total loans has improved. Annualized net loan charge-offs compared to average total loans have fallen for the second quarter and first six months of 1995 when compared to the same periods of the prior year and the year ended December 31, 1994.

The allowance has been allocated based on identified problem credits or categorical trends. After allocation, the unallocated portion at June 30, 1995, was approximately \$2 million. The unallocated portion is available for further unforeseen or unexpected losses or unidentified problem credits. Management will continue to target and maintain a minimum allowance equal to the allocated requirement plus an unallocated portion, as appropriate.

(dollars in thousands)	ALLOWANCE FOR LOAN LOSSES Three months ended June 30,		Six months ended June 30,	
	1995	1994	1995	1994
Balance, beginning of period	\$9,038	\$8,652	\$9,026	\$ 8,652
Recoveries	189	269	395	496
Charge-offs	(455)	(1,064)	(979)	(2,101)
Net charge-offs	(266)	(795)	(584)	(1,605)
Provision for loan losses	508	942	838	1,752
Balance, end of period	\$9,280	\$8,799	\$9,280	\$ 8,799

COMPOSITION OF NET CHARGE-OFFS

Commercial and agricultural	\$ (84)	32%	\$ (386)	49%	\$ (195)	33%	\$ (656)	41%
Real estate	(49)	18%	(32)	4%	(52)	9%	(47)	3%
Consumer and other	(133)	50%	(377)	47%	(337)	58%	(902)	56%
Net (charge-offs) recoveries	\$ (266)	100%	\$ (795)	100%	\$ (584)	100%	\$ (1,605)	100%
Annualized net charge-offs to average loans	0.19%		0.57%		0.21%		0.58%	
Annualized net charge-offs to average loans for the year ended December 31, 1994							0.48%	

Asset Quality: NBT has maintained its focus on sound credit quality in



the loan portfolio, reflecting conservative lending practices and policies. The measurement of asset quality is the responsibility of the Registrant's loan review function which also determines the adequacy of the allowance for loan losses. Loan review utilizes a loan rating system to rate substantially all of its loans based on risks which include internal loan classifications, historical analysis of prior period charge-offs, and evaluation of expected losses on internally classified credits. Loan ratings are continually reviewed to determine their propriety. Reporting separately from the loan review function, the banking and credit function is responsible for lending credit policy, systems and procedures, collections, recovery and workout policies and systems.

Classified and special mention loans, excluding those on non-accrual status, totalled \$24.2 million, \$26.3 million, and \$21.3 million, 4.2%, 4.6%, and 3.8% of outstanding loans, at June 30, 1995, December 31, 1994 and June 30, 1994, respectively. A significant portion of the outstanding balances are secured with various forms of collateral. In this regard, management has determined that there are no material adverse trends or material potential losses not already considered in the allowance calculation, nor indications of trends or events that would have a material effect on the Registrant's operations, capital or liquidity. The Registrant does not have any material loans classified as doubtful or loss and the loan portfolio does not contain

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any highly leveraged or foreign loans. A substantial portion of the Registrant's loans are secured by real estate located in central and northern New York State. Accordingly, the ultimate collectibility of a substantial portion of the Registrant's portfolio is susceptible to changes in real estate market conditions in those areas.

The Bank's classification of a loan as a non-accruing loan is based in part on bank regulatory guidelines. Non-accrual classification does not mean that the loan principal will not be collected; rather, that timely collection of interest is doubtful. When, in the opinion of management the collection of principal appears unlikely, the loan balance is charged-off in total or in part. Loans are transferred to a non-accruing basis generally when principal or interest payments become ninety days delinquent, or when management concludes circumstances indicate that collection of interest is doubtful. When a loan is transferred to a non-accrual status, any unpaid accrued interest is reversed and charged against income. Interest income on non-accruing loans is recognized on a cash basis, only when cash payments are received which are not applied to principal. Non-accruing loans are restored to an accrual status when, in the opinion of management, the financial condition of the borrower has improved significantly so that the collectibility of both interest and principal appears assured and the loan is brought current.

#### NONPERFORMING ASSETS AND PAST DUE LOANS

(dollars in thousands)	June 30, 1995		December 31, 1994		June 30, 1994	
-----						
Nonaccrual loans:						
Commercial and agricultural	\$1,449	33%	\$1,415	31%	\$1,931	42%
Real estate	2,600	59%	2,950	63%	2,338	51%
Consumer and other	353	8%	274	6%	335	7%
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Total	4,402	100%	4,639	100%	4,604	100%
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Other real estate owned and in-substance foreclosures	1,095		840		744	
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Total nonperforming assets	5,497		5,479		5,348	

Loans past due 90 days or more and still accruing:						
Commercial and agricultural	96	8%	-	-	117	14%
Real estate	978	84%	523	60%	436	53%
Consumer and other	96	8%	348	40%	273	33%

Total	\$1,170	100%	\$ 871	100%	\$ 826	100%
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Nonperforming loans to total loans	0.77%	0.81%	0.81%
Nonperforming assets to total assets	0.53%	0.52%	0.51%
Allowance for loan losses to nonperforming loans	211%	195%	191%
Allowance as a percentage of period end loans	1.62%	1.57%	1.55%

The increase in nonperforming assets (NPA) was attributable to increased Other Real Estate Owned (OREO) related to both commercial and residential real estate foreclosures. The Registrant did not hold any restructured loans, loans whose repayment criteria was renegotiated to less than the original agreement terms because of the borrower's financial difficulties, at June 30, 1995, December 31, 1994, and June 30, 1994. Loans 90 days past due and not included in nonperforming loans have increased in the real estate category for which collateral value supports continued interest accrual.

The tables below depict the changes in both nonaccrual loans and OREO. Charge-offs flowing through the allowance for loan losses depicted in the SUMMARY OF CHANGES IN NONACCRUAL LOANS represent gross charge-offs taken against nonaccrual loans; excluded are charge-offs taken against accruing loans and interest reversals. When real estate collateralizing a loan is foreclosed upon the difference between the fair value of the collateral property and the book value of the loan, if any, is charged-

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off through the allowance for loan losses. Any subsequent write-downs or charge-offs due to a decline in the fair value of the OREO property after foreclosure is reflected in noninterest expense.

#### SUMMARY OF CHANGES IN NONACCRUAL LOANS

(in thousands)	Three months ended		Six months ended	
	June 30,		June 30,	
	1995	1994	1995	1994
Balance at beginning of period	\$4,495	\$4,790	\$4,639	\$4,170
Loans placed on nonaccrual	648	982	1,379	2,452
Charge-offs	(203)	(557)	(392)	(876)
Payments	(538)	(469)	(841)	(646)
Transfers to OREO	-	(142)	(383)	(496)
Loans returned to accrual	-	-	-	-
Balance at end of period	\$4,402	\$4,604	\$4,402	\$4,604

#### SUMMARY OF CHANGES IN OREO

(in thousands)	Three months ended		Six months ended	
	June 30,		June 30,	

	1995	1994	1995	1994
Balance at beginning of period	\$1,189	\$686	\$ 840	\$430
Additions	-	161	383	516
Sales	(78)	(56)	(91)	(99)
Charge-offs and writedowns	(16)	(47)	(37)	(103)
Balance at end of period	\$1,095	\$744	\$1,095	\$744

Securities: The total average balance of securities available for sale and held to maturity for the three month period ending June 30, 1995 increased \$21 million, or 6%, from the comparable period a year ago. This increase occurred for two reasons: the lack of high loan demand required the liquidity of the Bank to be invested in the security portfolios, and the Asset Liability Management Committee (ALCO) strategy in the second quarter of 1994 whereby \$60 million of lower cost funds were borrowed and invested in securities yielding a higher rate to improve net interest income. Average securities held to maturity increased for both the second quarter and six month period of 1995 compared to the comparable periods of 1994 due to the aforementioned purchase. Average securities available for sale for the second quarter and six month period of 1995 decreased from the comparable period a year ago as securities matured and a substantial portion of new purchases throughout 1994 were classified as held to maturity.

The unrealized loss on securities available for sale at June 30, 1995, has decreased from December 31, 1994, due to recent declining interest rates. At June 30, 1995, the amortized cost of securities available for sale, \$132 million, exceeded their fair market value by \$1 million of market depreciation while at December 31, 1994 the amortized cost of \$117 million exceeded their fair market value by \$7 million. At June 30, 1994 the amortized cost of securities available for sale, \$126 million, exceeded their fair market value by \$4 million of market depreciation. Throughout most of 1994, most financial institutions experienced similar patterns of declining market value of securities due to a general increase in interest rates.

Tax-exempt securities averaged \$33 million for the six month period ended June 30, 1995, increased \$4 million or 15% from the comparable period of 1994. Tax-exempt securities comprised 12% and 15% of the securities portfolio for the six month periods ended June 30, 1995 and 1994, respectively. Obligations of the State of New York and its political subdivisions constitute 100% of the Bank's tax-exempt securities portfolio. The portfolio did not include any direct obligations of the State of New York as the entire tax-exempt securities portfolio was comprised of non-rated investments in the local communities within the twenty county market area served by the Bank's Municipal Banking Department. It remains the Registrant's

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practice to invest, subject to availability, in qualified and designated local municipal issues which receive favorable federal income tax treatment. The Registrant highly values its business relationships with a variety of municipalities within its local service area and meeting their funding needs through investment in their security issues is a meaningful way to develop such business relationships.

Deposits: Average total deposits for the quarter ended June 30, 1995, increased \$8 million or 1% from the comparable period in 1994. Average total deposits for the six months ended June 30, 1995 increased \$13 million or 2%, from the comparable period in 1994.

For both the three and six months periods of 1995 compared to 1994, similar trends in the deposit portfolio shifting were experienced. The increase occurred in the demand and certificate of deposit components

of the portfolio while NOW, MMDA, and savings account balances decreased as funds in these lower yielding products were moved to higher yielding certificates as rates have risen. Average municipal and negotiated term certificates of deposit increased \$63 million, or 105% for the first six months of 1995 compared to the similar period of 1994. Municipal deposits tend to flow into the Bank as taxes are collected and flow out as the municipalities make payments over time. These deposits can be utilized to augment short-term borrowings when interest rates and security pledging requirements render this temporary substitution beneficial.

Average retail certificates increased \$17 million, or 10%, for the first six months of 1995 compared to the similar period of 1994 while average demand deposits increased \$5 million, or 5%, for the comparable periods. Approximately 43% of the portfolio for the six months ending June 30, 1995 consisted of time deposits, 19% savings deposits, 14% money market demand deposits, 10% interest-bearing NOW checking deposits, and 14% non-interest bearing demand deposits. Comparable 1994 portfolio percentages were 34%, 22%, 19%, 11%, and 14%.

Borrowed funds: Short-term borrowings include federal funds purchased, securities sold under agreements to repurchase, and other short-term borrowings, which consist primarily of FHLB advances with an original maturity of one year or less. Total borrowed funds, including long-term debt, have decreased from a high of \$149 million at December 31, 1994 to \$107 million at June 30, 1995. The decrease occurred as deposits increased in the first six months of 1995. Borrowed funds have increased from their March 31, 1995 level of \$52 million to supplant invested funds as deposits, specifically municipal and negotiated term certificates of deposit, have decreased due to the outflow of such deposits to meet the municipalities cash flow requirements.

Borrowed funds averaged \$87 million and \$91 million for the three and six month periods ending June 30, 1995, up \$5 million or 6% and \$26 million or 41%, respectively, from the comparable periods of 1994.

#### LIQUIDITY AND INTEREST RATE SENSITIVITY MANAGEMENT

Liquidity management requires the ability to raise cash quickly at a reasonable cost without principal loss to meet the cash flow requirements of depositors desiring to withdraw funds or borrowers requiring funds to meet their credit needs. The Asset-Liability Management Committee of the Registrant is responsible for liquidity management. This committee of the Registrant's senior staff has developed liquidity guidelines which cover all assets and liabilities, as well as off-balance sheet items that are potential sources or uses of liquidity. The Registrant's funding needs are evaluated continually, measuring the adequacy of reliable sources of cash relative to the stability of deposits and borrowing capacity. The liquidity position is managed by maintaining adequate levels of liquid assets. Additional liquidity is available through the Bank's access to borrowed funds. The Bank has unused lines of credit available for short-term financing of \$58 million, \$300 million for repurchase agreements, and the capacity for additional FHLB advances of \$82 million, at June 30, 1995.

Interest rate risk is determined by the relative sensitivities of earning asset yields and interest-bearing liability rates to changes in interest rates. The Registrant utilizes a funding matrix to identify repricing opportunities, the ability to adjust loan and deposit product

rates as well as cash flow from maturities and repayments, along a time line for both assets and liabilities. The funding matrix indicates that the Registrant is asset sensitive and, in management's opinion, is positioned to benefit over time from a rising interest rate environment; however, the nature and timing of the benefit will be initially impacted by the extent to which core deposit rates are increased as rates rise. Based on the most recent analysis performed

as of May 31, 1995, given the scenario of 200 basis point increase or decline in interest rates occurring over an extended time horizon, the Registrant estimated that there would be less than a 5% impact on net interest income relative to a flat rate environment over the next twelve month period.

#### CAPITAL RESOURCES AND DIVIDENDS

Stockholders' equity of \$102 million represents 9.7% of total assets at June 30, 1995 compared with \$99 million, or 9.4%, a year previous, and \$98 million, or 9.4%, at December 31, 1994. The improved dollar amounts and percentage relationships since December 31, 1994 are due to the improved pricing reflected in the mark to market effect of the securities available for sale portfolio and earnings retention, partially offset by additional shares held in the treasury. Similar to the effects experienced by many other financial institutions, the decline in the current market value of the Bank's securities available for sale portfolio throughout 1994, whose unrealized loss is reflected net of taxes in stockholders' equity, has impacted the equity balances and ratios. The unrealized loss would only be recognized in income if securities available for sale were, in fact, actually sold. It is highly unlikely that the Registrant would require such a sale to meet its liquidity needs. Both book and tangible book value, stockholders' equity (less intangible assets) divided by the number of common shares outstanding, depicted in the table below have been affected by the aforementioned decline in the current market value of the securities available for sale portfolio; however tangible book value increased due to the offsetting decrease in intangible assets through amortization.

On a per share basis, cash dividends declared have been increased twice since the second quarter of 1994 as the Registrant declared a 5% stock dividend in November 1994 followed by a 10% increase in the cash dividend to \$0.12 per share. Cash dividend per share amounts and total cash dividends paid as a percentage of net income, dividend payout ratio, are set forth in the following tables. The Board of Directors considers the Registrant's earnings position and earnings potential when making dividend decisions.

Capital is an important factor in ensuring the safety of depositors' accounts. The Registrant remains well capitalized with capital ratios that are significantly in excess of regulatory guidelines. During 1994, the Registrant's wholly owned banking subsidiary earned the highest possible national safety and soundness rating from two national bank-rating services. Bauer Financial Services and Veribanc, Inc. base their ratings on capital levels, loan portfolio quality, and security portfolio strength.

The Tier 1 Risk-Based Capital Ratio and Total Risk-Based Capital Ratio presented below measure the amount of capital in relation to the degree of risk perceived in assets and off-balance sheet exposure. This concept recognizes that certain higher risk assets require more capital to support them than lower risk assets. Both ratios were well in excess of the minimum Regulatory guidelines of 4% and 8%, respectively. Both capital and the degree of risk used to weight assets and off-balance sheet items are defined by bank holding company regulatory agencies. As defined, capital may exclude most intangible assets as well as a portion of the allowance for loan losses in excess of delineated percentages of loan balances; unrealized gains and losses on securities classified as available for sale, net of the tax effect, for financial reporting purposes are excluded from capital for the computation of capital adequacy ratios. There are limitations for the amount of the allowance for loan losses that can be considered for capital ratios and for the amount of deferred tax assets that can be used to meet capital requirements. For all periods presented the Registrant was permitted to include all of its deferred tax assets in its capital ratio computations. Risk factors used to weight assets and off-balance sheet credit equivalent items range from 0% for cash, amounts due from the Federal Reserve and securities issued by the U.S. Treasury to 100% for certain types of loans and securities. Regulations promulgated by bank

and bank holding company regulatory agencies are intended primarily for the protection of the Bank's depositors and customers rather than the holders of the Registrant's securities.

The Tier 1 Leverage Ratio depicted below compares capital, as defined for regulatory purposes, to quarterly average assets without regard to risk weights and certain intangible assets. This ratio measures the utilization of capital to support the balance sheet and is well in excess of the minimum Regulatory guideline of 4%.

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
-----				
1995				
Tier 1 leverage ratio	9.19%	9.21%		
Tier 1 capital ratio	16.13%	16.03%		
Total risk-based capital ratio	17.39%	17.28%		
Cash dividends as a percentage of net income	50.50%	43.57%		
Per common share:				
Book value	\$12.55	\$12.85		
Tangible book value	\$11.36	\$11.68		
-----				

1994				
Tier 1 leverage ratio	9.44%	8.99%	8.85%	9.05%
Tier 1 capital ratio	15.82%	15.34%	15.95%	16.09%
Total risk-based capital ratio	17.07%	16.59%	17.21%	17.35%
Cash dividends as a percentage of net income	48.81%	48.46%	87.53%	50.77%
Per common share:				
Book value	\$12.45	\$12.35	\$12.30	\$12.27
Tangible book value	\$10.96	\$10.95	\$11.01	\$11.04
-----				

The common shares of NBT BANCORP INC. are traded in the NASDAQ National Market System under the symbol NBTC. High, low, and closing stock prices, and cash dividends declared by quarter, restated to give retroactive effect to stock dividends, are depicted in the table following. At June 30, 1995 the total market capitalization of NBT's common stock was approximately \$129 million, compared with \$125 million a year ago and \$132 million at December 31, 1994. The change in market capitalization is due to a decrease in the number of shares outstanding, resulting from the increased number of shares held as treasury stock, and changes in the market price.

Quarter Ending	High	Low	Close	Cash Dividends Declared
-----				
1994				
Mar 31	\$17.62	\$16.67	\$16.67	\$0.109
Jun 30	17.02	14.52	15.71	0.110
Sept 30	15.71	14.29	15.24	0.110
Dec 31	17.00	15.00	16.50	0.120
-----				

1995

Mar 31	\$17.00	\$16.00	\$16.00	\$0.120
Jun 30	16.50	15.75	16.25	0.120

#### RESULTS OF OPERATIONS

Net Interest Income and Net Interest Margin: The most significant impact on the Registrant's net income between periods is derived from the interaction of changes in the volume of and rates earned on interest earning assets and paid on interest bearing liabilities. The

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volume of earning securities and loans, compared to the volume of interest bearing liabilities represented by deposits and borrowings, combined with interest rate spread, produces the changes in the net interest income between periods. Interest rate spread is the difference between FTE yield on average earning assets and cost on average interest bearing liabilities. The tables, Comparative Analysis of Federal Taxable Equivalent Net Interest Income, present the relative contribution of changes in average interest rates and average volume of interest earning assets and interest bearing liabilities on FTE net interest income between periods. Changes in interest income and expense arising from the combination of rate and volume variances, which cannot be segregated, are allocated proportionally to rate and volume based on their relative absolute magnitudes.

FTE interest income increased for both the second quarter and first six months of 1995 compared to the same period of 1994 due to a combination of favorable rate and volume variances. The volume of average earning assets increased from \$937 million for the second quarter of 1994 to \$962 million for the same period of 1995 and from \$915 million for the first six months of 1994 to \$961 million for the same period of 1995. Reducing the increased yield for the first six months of 1995 was a non-recurring write-off of \$0.5 million of accrued interest receivable on loans previously charged-off or on nonaccrual status. The decline in FTE net interest income for both the second quarter and first six months of 1995 can be attributed to increased rates for interest bearing liabilities as interest rates in general increased. The rate of increase was greater for interest bearing liabilities than for interest earning assets and interest rate spread declined. While lower costing deposit products experienced a decrease in average volume, certificates of deposit volume increased as customers moved funds into this more costly deposit product. Additionally, the average volume of interest bearing liabilities increased to \$798 million for the second quarter of 1995, compared to \$789 million during the same period a year ago. For the first six months of 1995 average interest bearing liabilities increased to \$798 million, compared to \$765 million during the same period a year ago.

During the second quarter of 1994 the Registrant's asset-liability management committee undertook several steps to improve net interest income which, because of the rate environment and portfolio maturities of higher yielding funds purchased previously, would not necessarily improve net interest margin. Remaining well within its established liquidity guidelines, the Registrant utilized \$60 million of its access to lower cost funds to purchase securities to be held to maturity yielding a higher rate than its incremental borrowing rate and improving net interest income. This leveraging of the balance sheet has had a continuing positive impact on net interest income throughout 1994 and 1995. Average earning assets and interest bearing liabilities for the period increased due to this leveraged transaction.

Net interest margin has declined throughout 1994 and 1995 as portrayed in the above tables and in the table of PERFORMANCE MEASUREMENTS. The effects of soft loan demand and competitive pricing are reflected in the compressed net interest margin. A strong net interest margin is critical to the ability to cover noninterest expenses and produce an acceptable level of net income. Net interest margin for the first

quarter and six months of 1995 was 4.50% excluding the effect of the previously mentioned accrued interest receivable write-off that occurred in the first quarter of 1995.

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COMPARATIVE ANALYSES OF FEDERAL TAXABLE EQUIVALENT NET INTEREST INCOME

THREE MONTHS ENDED JUNE 30,

ANNUALIZED YIELD/RATE		(dollars in thousands)	AMOUNTS		VARIANCE		
1995	1994		1995	1994	TOTAL	VOLUME	RATE
4.20%	-%	INTEREST BEARING DEPOSITS	\$ 5	\$ -	\$ 5	\$ 5	\$ -
5.76%	3.50%	FEDERAL FUNDS SOLD	4	2	2	-	2
5.94%	3.71%	OTHER SHORT TERM INVESTMENTS	50	18	32	17	15
6.13%	5.88%	SECURITIES AVAILABLE FOR SALE	1,814	1,854	(40)	(118)	78
9.91%	7.61%	LOANS AVAILABLE FOR SALE	151	191	(40)	(88)	48
		SECURITIES HELD TO MATURITY					
6.01%	5.84%	TAXABLE	3,526	3,013	513	422	91
6.94%	5.96%	TAX-EXEMPT	532	470	62	(13)	75
9.38%	8.49%	LOANS	13,258	11,934	1,324	75	1,249
8.07%	7.45%	TOTAL INTEREST INCOME	19,340	17,482	1,858	300	1,558
2.88%	2.55%	MONEY MARKET DEPOSIT ACCOUNTS	773	1,001	(228)	(348)	120
1.65%	1.60%	NOW ACCOUNTS	335	346	(11)	(21)	10
2.95%	2.60%	SAVINGS ACCOUNTS	1,127	1,172	(45)	(191)	146
5.43%	3.81%	CERTIFICATES OF DEPOSIT	4,982	2,675	2,307	964	1,343
6.05%	4.20%	OTHER BORROWED FUNDS	1,221	711	510	156	354
8.13%	6.58%	LONG TERM DEBT	128	237	(109)	(156)	47
4.31%	3.12%	TOTAL INTEREST EXPENSE	8,566	6,142	2,424	404	2,020
		NET INTEREST INCOME	\$10,774	\$11,340	\$ (566)	\$ (104)	\$ (462)
3.76%	4.33%	INTEREST RATE SPREAD					
4.49%	4.83%	NET INTEREST MARGIN					
		FTE ADJUSTMENT	\$ 197	\$ 178			

SIX MONTHS ENDED JUNE 30,

ANNUALIZED YIELD/RATE		(dollars in thousands)	AMOUNTS		VARIANCE		
1995	1994		1995	1994	TOTAL	VOLUME	RATE
4.25%	5.31%	INTEREST BEARING DEPOSITS	\$ 10	\$ 1	\$ 9	\$ 9	\$ -
5.72%	3.16%	FEDERAL FUNDS SOLD	8	11	(3)	(9)	6
5.94%	3.34%	OTHER SHORT TERM INVESTMENTS	72	63	9	(28)	37
6.05%	5.74%	SECURITIES AVAILABLE FOR SALE	3,426	4,225	(799)	(1,019)	220
8.84%	8.19%	LOANS AVAILABLE FOR SALE	308	396	(88)	(117)	29
		SECURITIES HELD TO MATURITY					
6.04%	5.81%	TAXABLE	7,069	4,746	2,323	2,129	194
6.88%	5.79%	TAX-EXEMPT	1,132	827	305	137	168
9.06%	8.57%	LOANS	25,478	23,796	1,682	311	1,371
7.87%	7.50%	TOTAL INTEREST INCOME	37,503	34,065	3,438	1,413	2,025
2.80%	2.58%	MONEY MARKET DEPOSIT ACCOUNTS	1,576	2,000	(424)	(582)	158
1.63%	1.62%	NOW ACCOUNTS	665	699	(34)	(41)	7
2.95%	2.65%	SAVINGS ACCOUNTS	2,294	2,360	(66)	(320)	254
5.28%	3.81%	CERTIFICATES OF DEPOSIT	9,293	5,235	4,058	1,711	2,347
5.89%	3.96%	OTHER BORROWED FUNDS	2,440	992	1,448	842	606
7.48%	6.60%	LONG TERM DEBT	279	473	(194)	(251)	57



4.18%	3.10%	TOTAL INTEREST EXPENSE	16,547	11,759	4,788	1,359	3,429
		NET INTEREST INCOME	\$20,956	\$22,306	\$(1,350)	\$ 54	\$(1,404)
3.69%	4.40%	INTEREST RATE SPREAD					
4.40%	4.91%	NET INTEREST MARGIN					
		FTE ADJUSTMENT	\$ 418	\$ 316			

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Noninterest Income: The tables below present quarterly and period to date amounts of noninterest income. Second quarter 1995 noninterest income fell from the comparable period of 1994 predominately due to a decline in trust income. The decrease in third and fourth quarter 1994 and first quarter 1995 trust income is related to a decline in fees from estates and personal agency accounts. Trust income is anticipated to remain at the lower levels attained in the first and second quarter of 1995 for the remainder of the year. Reflected in other income for the fourth quarter of 1994 is a \$0.5 million charge to record real estate loans available for sale at their then current market value.

#### NONINTEREST INCOME

(dollars in thousands)	First Quarter	Second Quarter	Six Months	Third Quarter	Fourth Quarter	Twelve Months
1995						
Trust income	\$ 662	\$ 643	\$1,305			
Service charges on deposit accounts	731	747	1,478			
Securities gains	-	11	11			
Other income	374	353	727			
Total noninterest income	\$1,767	\$1,754	\$3,521			
1994						
Trust income	\$ 799	\$ 800	\$1,599	\$ 661	\$251	\$2,511
Service charges on deposit accounts	654	778	1,432	797	803	3,032
Securities gains	555	-	555	-	-	555
Other income	428	306	734	350	(143)	941
Total noninterest income	\$2,436	\$1,884	\$4,320	\$1,808	\$911	\$1,767

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#### NONINTEREST EXPENSE AND PRODUCTIVITY MEASUREMENTS

(dollars in thousands)	First Quarter	Second Quarter	Six Months	Third Quarter	Fourth Quarter	Twelve Months
1995						
Salaries and wages	\$2,966	\$3,047	\$6,013			
Employee benefits	1,058	903	1,961			
Net occupancy expense	603	586	1,189			
Equipment expense	411	424	835			

FDIC insurance	451	452	903
Legal, audit, and outside services	941	908	1,849
Loan collection and other loan related expenses	345	352	697
Amortization of goodwill and other intangibles	315	314	629
Other operating expense	1,323	1,249	2,572
-----			
Total noninterest expense	\$8,413	\$8,235	\$16,648
-----			
Efficiency ratio	70.40%	65.79%	68.04%
Expense ratio	2.64%	2.54%	2.59%
Average full-time equivalent employees	535	542	539
Average assets per average full-time equivalent employee (millions)	\$1.9	\$1.9	\$1.9
-----			

1994

Salaries and wages	\$3,293	\$3,149	\$6,442	\$ 3,103	\$3,041	\$12,586
Employee benefits	791	1,021	1,812	1,009	750	3,571
Net occupancy expense	630	506	1,136	571	588	2,295
Equipment expense	542	560	1,102	472	459	2,033
FDIC insurance	457	457	914	457	458	1,829
Legal, audit, and outside services	963	965	1,928	1,196	941	4,065
Loan collection and other loan related expenses	408	436	844	498	299	1,641
Amortization of goodwill and other intangibles	1,042	893	1,935	881	406	3,222
Other operating expense	1,369	1,169	2,538	1,413	1,217	5,168
Restructuring expense	-	-	-	1,367	897	2,264
-----						
Total noninterest expense	\$9,495	\$9,156	\$18,651	\$10,967	\$9,056	\$38,674
-----						
Efficiency ratio	73.91%	69.23%	71.54%	70.82%	66.73%	70.22%
Expense ratio	3.22%	2.89%	3.05%	2.98%	2.79%	2.96%
Average full-time equivalent employees	613	589	601	562	540	576
Average assets per average full-time equivalent employee (millions)	\$1.6	\$1.7	\$1.6	\$1.8	\$1.9	\$1.8
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Noninterest expense: The tables preceding present noninterest expense for the periods indicated. Noninterest expense for the both the second quarter and first six months of 1995 has decreased significantly from the comparable period a year previous. The decrease was spread through all components of noninterest expense and are the result of several

factors, including ongoing expense control efforts. Decreased intangible amortization was the primary reason for the significant change; during 1994, some components of intangibles incurred as a result of the acquisition of four commercial banks in 1989 reached the point at which they were fully amortized. There are no further dramatic changes in such amortization anticipated in the future, the amortization of the remaining components lapses off gradually over time.

Salary, wages and benefits expense are the second largest expense after interest expense. Full-time equivalent employees have fallen throughout 1994 and 1995. During 1994, the Registrant implemented a restructuring plan that included a reduction in the work force and the closing of three offices. Charges of \$1.2 million related to the termination benefits of 35 employees and exit costs related to the closure of three offices and professional fees related to the terminations totalling \$1.1 million, including \$0.7 million for the impairment of long-lived assets, were recognized. Of the activities considered in the exit plan all the employees have been terminated and offices have been closed or converted to a different level of service. One office remains to be disposed of, the Registrant is negotiating its sale as expeditiously as possible.

Through June 30, 1995, termination benefits of \$1.1 million and exit costs totalling \$0.3 million have been paid and charged to the liability under the restructuring plan. Long-lived assets were disposed of at a loss of \$0.2 million which was charged to the valuation allowance related to the restructuring. No adjustments have been made to either the restructuring liability or the valuation allowance related to the impairment of long-lived assets due to the restructuring.

Provision for Income Taxes: The provision for income taxes has increased for both the second quarter and first six months of 1995 as income subject to taxes has increased. The effective tax rate for the second quarter of 1995 and 1994 was 38%. For the first six months of 1995 the effective tax rate was 37% compared to 39% for the comparable period of 1994; increased tax-exempt income was the primary reason for the decrease in the effective tax rate.

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----- SELECTED FIVE YEAR DATA -----	1990	1991	1992	1993	1994
(dollars in thousands, except per share amounts)					
Net income	\$7,540	\$7,179	\$8,043	\$8,505	\$6,508
Return on average assets	0.91%	0.85%	0.94%	0.93%	0.64%
Return on average equity	9.42%	8.45%	8.89%	8.79%	6.53%
Net interest margin	5.71%	5.64%	5.52%	5.26%	4.81%
Efficiency Ratio	68.84%	68.52%	69.48%	71.05%	70.22%
Expense Ratio	3.24%	3.23%	3.19%	3.21%	2.96%
Tier 1 leverage ratio	6.70%	7.92%	9.01%	9.24%	9.05%
Tier 1 capital ratio	12.66%	14.12%	15.30%	15.40%	16.09%
Total risk-based capital ratio	12.66%	14.12%	16.61%	16.66%	17.35%
Cash dividends as a percentage of net income	34.77%	38.58%	36.94%	38.82%	55.22%
Per Common Share:					
Net income	\$ 0.97	\$ 0.92	\$ 1.02	\$ 1.05	\$ 0.80

Cash dividends declared	\$ 0.338	\$ 0.355	\$ 0.376	\$ 0.413	\$ 0.449
Book value	\$10.62	\$11.18	\$11.82	\$12.58	\$12.27
Tangible book value	\$ 7.26	\$ 8.43	\$ 9.64	\$10.95	\$11.04
Stock dividends distributed	5.00%	5.00%	5.00%	5.00%	5.00%
Stock splits distributed	3 for 2	none	none	none	none
Market price:					
High	\$15.22	\$12.95	\$14.51	\$18.50	\$17.62
Low	\$11.88	\$ 9.93	\$ 9.98	\$12.62	\$14.29
End of year	\$12.34	\$ 9.93	\$13.15	\$17.38	\$16.50
Price/earnings multiple	20.63x	16.55x	12.89x	10.79x	12.72x
Price/book value multiple	1.16x	0.89x	1.11x	1.38x	1.34x
Total assets	849,942	838,884	868,616	953,907	1,044,557
Total stockholders' equity	82,405	87,826	94,012	101,108	98,307
Average common shares outstanding (thousands)	7,786	7,804	7,920	8,070	8,108

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## PART II. OTHER INFORMATION

### Item 1 -- Legal Proceedings

There have been no material legal proceedings initiated or settled during the quarter ended June 30, 1995. The Registrant and its principal subsidiary, NBT Bank, National Association (collectively NBT), initiated a suit in the Supreme Court of the State of New York, Chenango County, on October 28, 1988, against Fleet/Norstar Financial Group, Inc., Fleet/Norstar New York, Inc., and Norstar Bank of Upstate N.Y. (collectively NORSTAR) for tortious interference with NBT's contract rights and prospective business relationship with Central National Bank, Canajoharie, New York. NBT is seeking damages from NORSTAR for lost profits and special and punitive damages. On June 20, 1989, the Court dismissed all three counts of the complaint for failure to state a cause for action. On March 29, 1990 the Appellate Division of the Supreme Court of New York reversed the trial court's dismissal of NBT's third cause of action for tortious interference with prospective business relations and affirmed the dismissal of NBT's first two causes of action. The New York Court of Appeals denied NBT's petition for review of the dismissal of the first two causes of action on the ground that the order appealed from did not finally determine the action. NBT's motion for reargument of its petition for review was also denied and NBT's third cause of action was remanded to the trial court. On March 9, 1994, NBT filed with the trial court a Note of Issue indicating the amount demanded as \$74,212,288. On July 27, 1994, the trial court granted Norstar's motion for summary judgement as to the third cause of action, and on May 25, 1995 the Appellate Division affirmed the order of the Supreme Court. NBT has moved for permission to appeal to the New York Court of Appeals.

### Item 2 -- Changes in Securities

Following are listed changes in the Registrant's Common Stock outstanding during the quarter ended June 30, 1995 as well as certain actions which have been taken which may affect the number of shares of Common Stock (shares) outstanding in the future. There was no Preferred Stock outstanding during the quarter ended June 30, 1995.

The Registrant has Stock Option Plans. Outstanding at June 30, 1995 are non-qualified stock options covering 268,578 shares at exercise prices ranging between \$9.46 and \$16.90 with expiration dates between January 12, 1996, and February 22, 2005. There are 603,790 shares of authorized common stock designated for possible issuance under the Plans,

including the aforementioned shares. The number of shares designated for the Plans, the number of shares under existing options and the option price per share may be adjusted upon certain changes in capitalization, such as stock dividends, stock splits and other occurrences as enumerated in the Plans. (Forms S-8, Registration Statement Nos. 33-18976 and 33-77410, filed with the Commission on December 9, 1987 and April 6, 1994, respectively.)

The Registrant has agreed to grant its former Chairman stock options in connection with the discharge of severance obligations of the Registrant and the Bank under the employment agreement with its former Chairman. The agreement calls for the issuance of options covering 123,798 and 25,935 shares with exercise prices of \$16.188 and \$16.90, respectively and an expiration date of January 31, 1997. The number of shares under option and the option price per share may be adjusted upon certain changes in capitalization, such as stock dividends, stock splits and other occurrences. The Registrant will file a registration statement relating to these option shares which would be issued, upon payment of the exercise price, from authorized, but unissued common stock, or shares held in the treasury. These stock options do not serve to reduce the number available under the previously mentioned Stock Option Plans.

The Registrant has a Dividend Reinvestment Plan. There are 134,003 additional shares of authorized but unissued common stock designated for possible issuance under the Plan. (Form S-3, Registration Statement No. 33-12247, filed with the Commission on February 26, 1987).

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The Registrant's Board of Directors has authorized the purchase on the open market by the Registrant of additional shares of treasury stock. These treasury shares are to be used for a variety of corporate purposes, primarily to meet the needs of the Registrant's Employee Stock Ownership Plan, Automatic Dividend Reinvestment and Stock Purchase Plan, Stock Option Plans and Bank Trust Department directed IRA and HR-10 accounts. Purchases and sales during 1995 totalled 312,693 and 227,350, respectively, with 121,473 of treasury shares at June 30, 1995. Purchases were made at the prevailing market price in effect at the dates of the transactions. Subsequent sales to both the Registrant's Employee Stock Ownership Plan and Dividend Reinvestment and Stock Purchase Plan, if any, were made at the five day average of the highest and lowest quoted selling price of the Registrant's common stock on the National Market System of NASDAQ. Sales under the Registrant's Stock Option Plans were made at the option price. The price per common share ranged between \$12.98 and \$16.50; any difference between cost and sales price was recorded in capital surplus.

As approved at the April 22, 1995 annual meeting the Registrant is authorized to issue 2.5 million shares of preferred stock, no par value, \$1.00 stated value. The Board of Directors is authorized to fix the particular designations, preferences, rights, qualifications, and restrictions for each series of preferred stock issued. The Registrant has a Stockholder Rights Plan (Plan) designed to ensure that any potential acquiror of the Registrant negotiate with the Board of Directors and that all Registrant stockholders are treated equitably in the event of a takeover attempt. When the Plan was adopted, the Registrant paid a dividend of one Preferred Share Purchase Right (Right) for each outstanding share of common stock of the Registrant. Similar Rights are attached to each share of the Registrant's common stock issued after November 15, 1994, the date of adoption subject to adjustment. Under the Plan, the Rights will not be exercisable until a person or group acquires beneficial ownership of 20 percent or more of the Registrant's outstanding common stock, begins a tender or exchange offer for 25 percent or more of the Registrant's outstanding common stock, or an adverse person, as declared by the Board of Directors, acquires 10 percent or more of the Registrant's outstanding common stock. Additionally, until the occurrence of such an event, the Rights are not severable from the Registrant's common stock and

therefore, the Rights will be transferred upon the transfer of shares of the Registrant's common stock. Upon the occurrence of such events, each Right entitles the holder to purchase one one-hundredth of a share of Series R Preferred Stock, no par value, and \$1.00 stated value per share of the Company at a price of \$100.

The Plan also provides that upon the occurrence of certain specified events, the holders of Rights will be entitled to acquire additional equity interests in the Company or in the acquiring entity, such interests having a market value of two times the Right's exercise price of \$100. The Rights, which expire November 14, 2004, are redeemable in whole, but not in part, at the Company's option prior to the time they are exercisable, for a price of \$0.01 per Right.

Item 3 -- Defaults Upon Senior Securities

This item is omitted because there were no defaults upon the Registrant's senior securities during the quarter ended June 30, 1995.

Item 4 -- Submission of Matters to a Vote of Security Holders

This item is omitted as there is no disclosure required for the quarter ended June 30, 1994. The results of the election of director's and ratification of auditors at the Annual Meeting of Stockholders held April 23, 1994 was previously reported in Form 10-Q, March 31, 1994.

Item 5 -- Other Information

On June 1, 1995, the Registrant's wholly-owned subsidiary changed its name to NBT BANK, National Association from The National Bank and Trust Company, formerly The National Bank and Trust Company of Norwich.

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Item 6 -- Exhibits and Reports on Form 8-K

An exhibits index follows the signature page of this Form 10-Q.

No reports on Form 8-K were filed by the Registrant during the quarter ended June 30, 1995.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report on Form 10-Q to be signed on its behalf by the undersigned thereunto duly authorized, this 11th day of August, 1995.

NBT BANCORP INC.

/s/ DARYL R. FORSYTHE

By: -----

Daryl R. Forsythe  
President and Chief Executive Officer

/s/ RICHARD I. LINHART

By: -----

Richard I. Linhart  
Vice President, Chief Financial  
Officer, and Treasurer

/s/ JOE C. MINOR

By: -----

Joe C. Minor  
Assistant Treasurer  
Chief Accounting Officer

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INDEX TO EXHIBITS

The following documents are attached as Exhibits to this Form 10-Q or, if annotated by the symbol \*, are incorporated by reference as Exhibits as indicated by the page Number or exhibit cross-reference to the prior filings of the Registrant with the Commission.

Form 10-Q Exhibit Number		Exhibit Cross-Reference Number
10.1	Amendment #1 dated February 21, 1995 to NBT BANCORP INC. Defined Benefit Pension Plan Amended and restated as of October 1, 1989, including Amendments adopted through December 31, 1994	Herein
10.2	Amendment #2 dated May 23, 1995 to NBT BANCORP INC. Defined Benefit Pension Plan Amended and restated as of October 1, 1989, including Amendments adopted through December 31, 1994	Herein
10.3	Amendment dated November 11, 1994 to the Scudder Prototype 401(k) Plan adopted as the NBT Bancorp Inc. 401(k) Retirement Plan	Herein
10.4	Amendment dated November 15, 1994 to the 401(K) Plan Adoption Agreement for the NBT Bancorp Inc. 401(k) Retirement Plan	Herein
10.5	Amendment #1 dated February 21, 1995 to the NBT Bancorp Inc. 401(k) Retirement Plan	Herein
27.	Financial Data Schedule	Herein

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EXHIBIT 10.1  
Amendment #1 Defined Benefit Pension Plan

AMENDMENT #1

NBT BANCORP, INC.

DEFINED BENEFIT PENSION PLAN

This sets forth Amendment #1 to the NBT Bancorp, Inc. Defined Benefit Pension Plan, as amended and restated through December 31, 1994 ("Plan").

Effective July 1, 1995, the Plan shall be amended as follows:

1. A new Section 7.08 shall be added to the Plan to provide a

five percent cost-of-living increase to all Plan participants who: (a) terminated employment with The National Bank and Trust Company prior to January 1, 1990, (b) at the time employment terminated, fulfilled the requirements for a normal, early or disability retirement benefit, and (c) are receiving or are eligible to receive monthly payments from the Plan as of July 1, 1995. The five percent increase shall be added to an eligible participant's benefit prior to any adjustments for benefit commencement date and/or optional form of payment. New Section 7.08 shall provide in its entirety as follows:

7.08 July 1, 1995 Cost-of-Living Increase. Effective as of July 1, 1995, the benefit otherwise determined pursuant to Section 7.01 for each Participant (a) whose employment with the Employer terminated for any reason prior to January 1, 1990, (b) who, at the time employment terminated, had already fulfilled all requirements for a normal, early, or disability retirement benefit, and (c) who is receiving (or upon filing appropriate election forms would be eligible to receive) monthly benefit payments from the Plan as of July 1, 1995, shall be increased by five percent. The foregoing increase shall be applied prior to any adjustment for the date distributions commence and/or for optional forms of payment.

2. A new Section 12.07 shall be added to the Plan to provide that, effective July 1, 1995, any participant whose benefit is limited by the maximum benefit limitations of Internal Revenue Code Section 415 shall have their benefit adjusted as of the beginning of each Plan year to reflect cost-of-living increases in the Internal Revenue Code Section 415 limits. New Section 12.07 shall apply prospectively only: no retroactive adjustments will be made. Section 12.07 shall provide in its entirety as follows:

12.07 Increases in the Maximum Retirement Benefit. Notwithstanding the foregoing of this Article XII, and to the extent permitted by Code Section 415, the Maximum Retirement Benefit shall be increased each Plan year beginning July 1, 1995 to reflect cost-of-living adjustments in the limits imposed by Code Section 415. In no event, however, shall the benefit payable to or on behalf of a Participant exceed the benefit which is otherwise payable under the Plan.

Executed this 21st day of February, 1995.

NBT BANCORP INC.

By: /s/ Daryl R. Forsythe  
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EXHIBIT 10.2  
Amendment #2 Defined Benefit Pension Plan

AMENDMENT #2

NBT BANCORP INC.  
DEFINED BENEFIT PENSION PLAN

This sets forth Amendment #2 to the NBT Bancorp Inc. Defined Benefit Pension Plan, as amended and restated through December 31, 1994 ("Plan").

Effective January 1, 1995, the Plan shall be amended as follows:

1. Section 1.01(a) of the Plan shall be amended so that a Participant's Benefit Service shall be recognized beginning on the later of May 9, 1945, or the date the Participant first became a Participant. Section 4.01(a), as amended, shall provide in its entirety as follows:



4.01 Benefit Service

a. For service rendered prior to January 1, 1995, a Participant shall be entitled to a Year of Benefit Service for each 12-month period of service with the Employer, beginning on the later of May 9, 1945, or the date the Participant first became a Participant. To the extent not taken into account under the preceding sentence, a Participant shall also receive credit for each completed month (counted as 1/12th of a year) of service with the Employer after the applicable date described in the preceding sentence and before January 1, 1995.

Executed this 23rd day of May, 1995.

NBT BANCORP INC.

By: /s/ John D. Roberts  
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EXHIBIT 10.3  
The Scudder Prototype 401 (k) Plan

AMENDMENT  
TO THE  
SCUDDER PROTOTYPE 401(k) PLAN

1. Section 2.09 of the Scudder Prototype 401(k) Plan (the "Plan") is hereby amended by adding the following to the end thereof:

"In addition to other applicable limitations set forth in the Plan, and notwithstanding any other provision of the Plan to the contrary, for Plan Years beginning on or after January 1, 1994, the annual Compensation of each employee taken into account under the Plan shall not exceed the OBRA '93 annual compensation limit. The OBRA '93 annual compensation limit is \$150,000, as adjusted by the Commissioner for increases in the cost of living in accordance with Section 401(a)(17)(B) of the Code. The cost-of-living adjustment in effect for a calendar year applies to any period, not exceeding 12 months, beginning in such calendar year over which compensation is determined (determination period). If a determination period consists of fewer than 12 months, the OBRA '93 annual compensation limit will be multiplied by a fraction, the numerator of which is the number of months in the determination period, and the denominator of which is 12.

For Plan Years beginning on or after January 1, 1994, any reference in this Plan to the limitation under Section 401(a)(17) of the Code shall mean the OBRA '93 annual compensation limit set forth in this provision."

2. Section 2.19 of the Plan is amended by adding the following to the end thereof:

"In addition to other applicable limitations set forth in the Plan, and notwithstanding any other provision of the Plan to the contrary, for Plan Years beginning on or after January 1, 1994, the annual Earned Income of each employee taken into account under the Plan shall not exceed the OBRA '93 annual compensation limit. The OBRA '93 annual compensation limit is \$150,000, as adjusted by the Commissioner for increases in the cost of living in accordance with Section 401(a)(17)(B) of the Code. The cost-of-living adjustment in effect for a calendar year applies to any period, not exceeding 12 months, beginning in such calendar year over which compensation is determined (determination period). If a determination period consists of fewer than 12 months, the OBRA

'93 annual compensation limit will be multiplied by a fraction, the numerator of which is the number of months in the determination period, and the denominator of which is 12.

For Plan Years beginning on or after January 1, 1994, any reference in this Plan to the limitation under Section 401(a)(17) of the Code shall mean the OBRA '93 annual compensation limit set forth in this provision."

3. Article XXV of the Plan is amended by adding the following Section 25.12:

"25.12 Direct Rollovers. This Section applies to distributions made on or after January 1, 1993. Notwithstanding any provision of the Plan to the contrary that would otherwise limit a distributee's election under this Section, a distributee may elect, at the time and in the manner prescribed by the Plan Administrator, to have any portion of an eligible rollover distribution paid directly to an eligible retirement plan specified by the distributee in a direct rollover.

Definitions: Whenever used in this Section, the following words shall have the following meanings:

(a) Eligible rollover distribution: An eligible rollover distribution is any distribution of all or any portion of the balance to the credit of the distributee, except that an eligible rollover distribution does not include: any distribution that is one of a series of substantially equal periodic payments (not less frequently than annually) made for the life (or life expectancy) of the distributee or the joint lives (or joint life expectancies) of the distributee and the distributee's designated beneficiary, or for a specified period of ten years or more; any distribution to the extent such distribution is required under section 401(a)(9) of the Code; and the portion of any distribution that is not includible in gross income (determined without regard to the exclusion for net unrealized appreciation with respect to employer securities).

(b) Eligible retirement plan: An eligible retirement plan is an individual retirement account described in section 408(a) of the Code, an individual retirement annuity described in section 408(b) of the Code, an annuity plan described in section 403(a) of the Code, or a qualified trust described in section 401(a) of the Code, that accepts the distributee's eligible rollover distribution. However, in the case of an eligible rollover distribution to the surviving spouse, an eligible retirement plan is an individual retirement account or individual retirement annuity.

(c) Distributee: A distributee includes an employee or former employee. In addition, the employee's or former employee's surviving spouse and the employee's or former employee's spouse or former spouse who is the alternate payee under a qualified domestic relations order, as defined in section 414(p) of the Code, are distributees with regard to the interest of the spouse or former spouse.

(d) Direct Rollover: A direct rollover is a payment by the Plan to the eligible retirement plan specified by the distributee."

SCUDDER INVESTOR SERVICES, INC.

By: /s/ David S. Lee

Title: President

Date: November 11, 1994

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EXHIBIT 10.4  
Amendment to the 401(K) Plan Adoption Agreement

The National Bank and Trust Company  
52 South Broad Street  
Norwich, New York 13815  
607/337-6000

I hereby certify that the following is a true copy of a portion of the Minutes of the Board of Directors Meeting held on November 15, 1994

Date: 2/15/94

/s/ Richard I. Linhart  
-----

Richard I. Linhart  
Executive Vice President,  
Chief Administrative Officer &  
Chief Financial Officer

AMENDMENT TO THE 401(K) PLAN ADOPTION AGREEMENT

Whereas, on April 1, 1994, an Adoption Agreement was made and executed by and between The National Bank and Trust Company having its principal place of business in the City of Norwich, County of Chenango, State of New York ("Corporation") and Scudder Trust Company.

Whereas, the Corporation wishes to amend said instrument pursuant to Article XX of the 401(k) Plan.

Whereas, it is the intention of the above parties to make the following amendment to the 401(k) Plan Agreement effective January 1, 1995.

Now therefore, the following resolutions are made:

1. Effective January 1, 1995, the Employer Matching Contribution made on behalf of each Participant shall be equal to the sum of 50% of the Participant's contributions which are not in excess of 4% of the Participant's Compensation, plus 0% of such contributions which are in excess of 4% of compensation, but not in excess of 15% of the Participant's Compensation.
2. That the Corporation's Senior Vice President of Human Resources be, and the Senior Vice President hereby is, authorized and directed to execute and deliver for and on behalf of the Corporation all such other agreements, documents and certifications and to do and to perform all such other acts and things as the Senior Vice President shall determine to be necessary, appropriate or advisable to carry out the intents and purposes of the foregoing resolutions, including the preparation and execution of a Plan amendment, ensuring that the amendment does not adversely impact the Plan's tax-qualified status, submitting the amendment to the Internal Revenue Service for approval, and preparing and distributing a Summary of Material Modification.

EXHIBIT 10.5  
Amendment #1 to the NBT Bancorp Inc. 401(k) Retirement Plan

AMENDMENT # 1

401(k) PLAN

CERTIFIED COPY OF RESOLUTIONS  
OF  
THE BOARD OF DIRECTORS  
OF

NBT BANCORP, INC.

The undersigned certifies that the following resolutions were duly adopted at a meeting of the Board of Directors of NBT Bancorp, Inc. held February 21, 1995, at which a quorum was present and acted throughout:

WHEREAS, on April 1, 1994 an Adoption Agreement was made and executed by and between The National Bank and Trust Company having its principal place of business in the City of Norwich, County of Chenango, State of New York ("Corporation") and Scudder Trust Company and on November 15, 1994 said Adoption Agreement was adopted by NBT Bancorp, Inc.

WHEREAS, the Corporation wishes to amend said instrument pursuant to Article XX of the 401(k) Plan.

WHEREAS, it is the intention of the above parties to make the following amendment to the 401(k) Plan Agreement effective immediately.

NOW, THEREFORE, BE IT RESOLVED that the following amendment is made:

1. Any forfeiture which results from a Participant's Termination of Service shall be deemed to be an Employer Matching Contribution, and applied to reduce the aggregate amount the Employer must contribute in Employer Matching Contributions for the Plan Year during which the forfeiture occurs.

2. That the Corporation's Senior Vice President of Human Resources be, and the Senior Vice President hereby is, authorized and directed to execute and deliver for and on behalf of the Corporation all such other agreements, documents and certifications and to do and to perform all such other acts and things as the Senior Vice President shall determine to be necessary, appropriate or advisable to carry out the intents and purposes of the foregoing resolution, including the preparation and execution of a Plan amendment, ensuring that the amendment does not adversely impact the Plan's tax-qualified status, submitting the amendment to the Internal Revenue Service for approval, and preparing and distributing a Summary of Material Modification.

Dated: March 10, 1995

/s/ Shirley M. Walsh

-----  
Assistant Secretary

EXHIBIT 27  
Financial Data Schedule

<ARTICLE> 9

<LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM NBT BANCORP INC.'S FORM 10-Q FOR THE QUARTER ENDING JUNE 30, 1995, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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